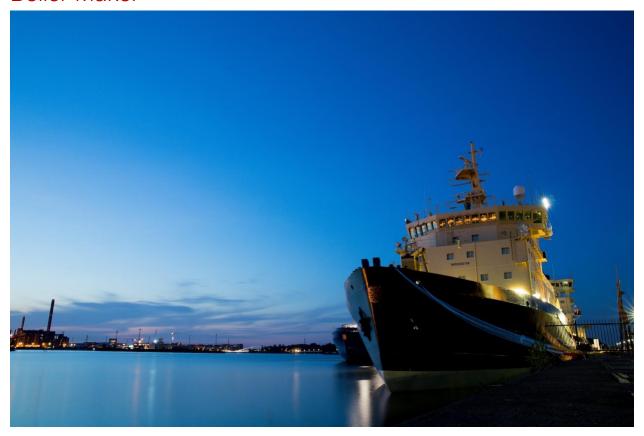


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## **Boiler Maker**



"There is an old story of a boiler maker who was hired to fix a huge steamship boiler system that was not working well. After listening to the engineer's description of the problems and asking a few questions, he went to the boiler room. He looked at the maze of twisting pipes, listened to the thump of the boiler and the hiss of escaping steam for a few minutes, and felt some pipes with his hands. Then he hummed softly to himself, reached into his overalls, and took out a small hammer, and tapped a bright red valve, once. Immediately the entire system began working perfectly, and the boiler maker went home. When the steamship owner received a bill for \$1000, he complained that the boilermaker had only been in the engine room for fifteen minutes, and requested an itemized bill. This is what the boilermaker sent him:



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For tapping with hammer: .50

For knowing where to tap: \$999.50

Total: \$1000.00"

## Reference

Bandler, Richard and Grinder, John. (1979). (Edited by John O. Stevens). *Frogs into Princes: Neuro Linguistic Programing.* Moab, UT: Real People Press.

Image courtesy of: Dorian Mongel @ dorian

The Tim Dukes Method provides an opportunity for self-reflective individuals to cultivate the capacity to receive into consciousness hidden aspects of the self, claiming your unique gifts – ensuring that today's brilliance successfully transitions into tomorrow's wisdom. The Tim Dukes Method is designed and implemented by Dr. Timothy Dukes for determined creatives to ensure long-term viability — as a continuing investment in the well-being of yourself, family, organizations, culture, society, and the Earth itself.